



Brussels, 14th July 2004

Dear Sir, Madam,

The FTTH Council Europe has attracted more than 30 of the biggest ICT companies in a little over 4 months to gather around the theme of Fibre To The Home. On 25 and 26 May, we held our inaugural Congress in Brussels labelled "Why Fibre, Why Now". During this congress, these two questions were debated from all angles, such as regulatory / public affairs, public funding and financing, technical, international market development and more.

The participants evaluated the congress extremely positively. Articles have appeared in the press, and invitations to share our ideas with policy makers are followed up on as we speak.

At the conference, I announced our next step: the formation of the **FTTH Forum Europe**. To avoid conflicts of interest and to maximise an open information sharing, we have decided to group manufacturers, engineering companies, content providers, consultants and academia in the *Council*, and policy makers, regulators, operators and network owners in the *Forum*.

Both fall under the umbrella name of the FTTH Council Europe, making this the venue where both Council and Forum members can share and test their ideas in joint sessions to come up with a joint strategy that fits the mission that unites us all: "Accelerate FTTH deployment by education and promotion to enhance the quality of life."

There is no fee for Forum members. Membership of the Forum means that you will not only be the recipient of all the knowledge of the Council members as evidenced in our Brussels conference (see: www.europeftthcouncil.com), but that you will also trust your ideas, goals and strategies in confidence to other Forum and Council members, to jointly come up with regulatory, funding and other specialised action plans to achieve the deployment of FTTH networks in Europe, or more specifically in your own country, region, or city for instance.

Meetings will be organised around functional themes, congruent with the six Council committees: Architecture (active network systems), Infrastructure (passive network systems), Content Services and Applications, Market Development (a.o. market research, case studies), Public Policy & Regulatory Affairs, Communications & Events. The idea is that you will send your specialist in each area to these separate meetings, and determine together with the chairmen of these committees the exact agenda and meeting frequency. The first draft agenda's will be set by the committees. The first meeting date and location is already set for 16 September in Brussels.

To become a Forum member, you should be a (potential) operator, public policy maker, or network owner. I.e. a decision maker on the actual deployment of FTTH networks. The only condition for joining then, is that you fully support our mission and that you are willing to put up the (knowledge, people) resources to work with other public and industry partners to make our mission come true.



If you feel you would like to join the FTTH Forum Europe, I welcome you very much to fill out the enclosed form and send that by mail to Judy Notman of our secretariat office in Brussels on europaefo@ftthcouncil.org. Our telephone number is +32 2 706 8736. After receiving your application, you will be contacted for all relevant further activities of the FTTH Forum Europe either by our secretariat or the Chairmen of the six Council committees.

Finally, the FTTH Council Europe has already started to organise our second big Conference to be held early December 2004. This Conference will be staged to bring together a.o. Forum and Council participants, and stage debates and share opinions all aimed again at advancing FTTH deployments in Europe. Your participation is very welcome. You will be approached on this subject later directly by the chairman of the communications & events committee.

Most sincerely yours,

Paul H.P. Naastepad MBA
President FTTH Council Europe



APPLICATION FOR MEMBERSHIP OF FTTH FORUM EUROPE

As an operator, network owner or policy maker I/we wish(s) to become a member of FTTH Forum Europe.

I/we understand that as a member of the FTTH Forum Europe I/we will be invited to join in discussions with FTTH Council Europe specialised subcommittees, as well as be invited to Conferences organized by the Council.

The Chairmen of the subcommittees will organize meetings with an agenda and frequency determined in consultation with the relevant personnel of operators, network owners and policy makers that would like to be member of the FTTH Forum Europe Forum members, with a minimum of twice per year,.

Mission Statement

The Fibre-to-the-Home (FTTH) Council Europe is a market development organization whose mission is to accelerate FTTH (fibre in access) deployments in Europe by education and promotion, to enhance quality of life.

Please sign that you fully support the mission statement as above, and wish to join the FTTH Forum Europe

.....
Signature

Date.....

.....
Name/Company

Please give details of the specialist for each of the FTTH Council Europe Committees as well as a central contact person to whom to send information not specific to any particular committee.

Communications & Events Specialist

Architecture Committee Specialist

Name		Name	
Title		Title	
Department		Department	
Address		Address	
Address		Address	
Email		Email	
Tel.		Tel.	
Fax.		Fax.	
Mobile		Mobile	



Infrastructure Committee Specialist

Name	
Title	
Department	
Address	
Address	
Email	
Tel.	
Fax.	
Mobile	

Content Services & Applications Specialist

Name	
Title	
Department	
Address	
Address	
Email	
Tel.	
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Mobile	

Market Development Specialist

Name	
Title	
Department	
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Public Policy & Regulatory Affairs Specialist

Name	
Title	
Department	
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Fax.	
Mobile	

Central Contact Person

Name	
Title	
Department	
Address	
Address	
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Please return to:

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